

BUSINESS EXECUTIVE (HOME LOAN & DEPOSITS)

ROLE:

Job Location: Anywhere in Bangladesh

Reports to: Personal Financial Services Manager

Division: Business Division

KEY RESPONSIBILITIES:

- Identify and secure potential clients and achieve set targets.
- Ensure customer selection as per company policy and process.
- Maintaining proper database for potential clients.
- Ensuring daily visit and follow-up with potential clients, as per own contact and following-up on market opportunities identified by line manager and securing those business opportunities.
- Ensure proper filling up of application forms and submission to branches.
- Update line manager with timely projection and latest status.
- Maintain strong customer relationship with both existing and potential customers and provide excellent customer service.
- Escalate any client related issues to line manager for prompt customer service.

EDUCATIONAL REQUIREMENTS

- Minimum CGPA 3 out of 4 in graduation/post-graduation from reputed university

EXPERIENCE REQUIREMENTS

- Minimum 2-5 years of experience working in Retail Products
- Candidates with experience from Banks & NBFIs will get preference

United Finance Ltd. is an equal-opportunity employer.

Interested candidates are encouraged to Apply by logging in to Bdjobs.com through this link – <https://jobs.bdjobs.com/jobdetails.asp?id=1016068&fcid=-1&ln=1&JobKeyword=united%20finance>

Application Deadline: January 20, 2022