

## BUSINESS DEVELOPMENT MANAGER

### ROLE:

**Rank:** Principal Officer to Manager Band-2

**Job Location:** Anywhere in Bangladesh

**Reports to:** Head of SME

**Department:** Business Division

### KEY RESPONSIBILITIES:

- Achieve team-target as per the targets set by the Product Heads.
- Identify potential sector, market, clients and add value to portfolio diversification.
- Guide team members for their development, in terms of new client addition, target achievement, client visit, portfolio management etc.
- Maintain visit frequency of team for all the existing and overdue clients as per collection protocol of the Company.
- Review visit report of team members on daily basis.
- Ensure all operational procedures of the Company related to credit approval, loan documentation, disbursement, collection and other services to the client.
- Complete any other ad-hoc responsibilities given by Supervisor.

### EDUCATIONAL REQUIREMENTS

- Minimum CGPA 3 out of 4 in graduation/post-graduation from reputed any university

### EXPERIENCE REQUIREMENTS

- Minimum 4-7 years of experience in SME Business, with minimum 2-3 years' experience in supervisory role
- Candidates currently working as BDM in Banks & NBFIs will get preference

United Finance Ltd. is an equal-opportunity employer.

Interested candidates are encouraged to Apply by logging in to Bdjobs.com through this link -

<https://jobs.bdjobs.com/jobdetails.asp?id=996267&ln=1&JobKeyword=united%20finance>

Application Deadline: November 05, 2021